

# MALLERY & ZIMMERMAN, S.C.

A LIMITED LIABILITY SERVICE CORPORATION

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February 24, 2005

Mr. Bill Penkwitz  
Promontory Point Capital  
826 North Plankinton Avenue  
Milwaukee, WI 53203

Mr. Chris Riegg  
Promontory Point Capital  
826 North Plankinton Avenue  
Milwaukee, WI 53203

RE: Wausau Financial Systems, Inc.

Dear Bill and Chris:

I wanted to followup with you after our successful closing on Wausau Financial Systems, Inc. to tell you what a fantastic job you both performed throughout the entire process in assisting Wausau Financial Systems with their sale. You left no stone unturned in searching for viable candidates to purchase the company and yet narrowed the field so that there was not a waste of time in discussing the potential purchase with candidates who were not a good fit.

What I was most impressed with was your ability to assist with the details of the transaction from the Letter of Intent to the final closing documents. Your knowledge of the various business and accounting issues was extremely helpful and you were also very helpful in assisting with constructive communications between the Seller and Buyer.

I will highly recommend you to my clients who may need assistance in restructuring or a potential sale and hope we can work together again in the near future.

Sincerely,

MALLERY & ZIMMERMAN, S.C.



ROBERT W. ZIMMERMAN  
RWZ:kjo