

# ANDERSON PUMP & PROCESS

an A.L. Anderson & Co., Inc.

July 2, 2013

Mr. Stephen Mayer  
Partner  
Promontory Point Capital  
322 E. Michigan, Suite 500  
Milwaukee, WI 53202

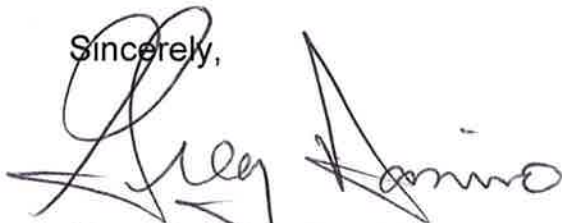
Dear Steve:

It has been just over six months since we acquired Mid-States Engineering & Sales. On behalf of Anderson Pump & Process we wanted to thank you for all of your efforts. The process of identifying the appropriate acquisition / growth target for our company and industry was well planned and executed.

We appreciate the time you took to learn about our company and industry, help define our growth objectives and develop an investment thesis leading to the identification of a well-defined target audience. Your careful attention, direction and focus, from start to finish, led to a successful outcome for both Anderson and Mid-States. We would have never known this opportunity existed without your help and more importantly the guidance you provided to Mid-States to help them recognize it was the best time (and fit) for them to be acquired by Anderson.

Thank you again for all of your assistance.

Sincerely,

A handwritten signature in black ink, appearing to read "Greg Domino". The signature is written in a cursive style with a large initial "G" and a long horizontal stroke at the end.

Greg Domino, President  
Anderson Pump & Process